

HD Supply

The **Source1 Value Model™ (VM)** is a holistic model of how we create unrivalled customer value in products, systems and services. The Value Model explains how customer value works and how customer value is made a practical tool – from market segmentation and discovering the business opportunity all the way to product launch.

WE'RE HERE TO MAKE YOUR JOB EASIER

Put the strength and expertise of HD Supply to work for you. We are excited to announce a special program that will allow hospitality customers and suppliers to connect in a way that will greatly benefit them both.

PROGRAM BENEFITS*

- 4% line item discount off HD Supply's best published price
- Additional discounts in place on a market basket of the most popular products
- Special project and bulk pricing available

COUNT ON HD SUPPLY FOR VALUE-ADDED SERVICES

- **FAST, free delivery†** so products are there when you need them
- **No minimum order required‡** – buy what you need, when you need it
- **Nationwide coverage** – more than 40 distribution centers for reliable delivery
- **More than 27,000 in-stock products available** to meet your needs



*Pricing is valid for the life of the current HD Supply-Sodexo Operations, LLC., agreement, which is set to expire on August 31, 2018.

†Within 2 days on most orders to most areas. ‡Orders less than \$50 are subject to a handling fee. © 2016 HDS IP Holding, LLC. All Rights Reserved.

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