

**Program & Commodity Pricing Updates**  
**Effective November 1, 2014**  
*Confidential Information*

**Carlisle Food Service Products**

- Table coverings, plastic dinnerware, table top accessories, miscellaneous foodservice serving and storage items **Category Increase +5%**

The rising cost of raw materials for plastics is causing the product price increases.

**ConAgra Snack Group**

- Act II Butter Lovers Popcorn, Act II Light Butter Popcorn, Vogel Magic Mushroom Popcorn, and David's Sunflower Kernels **Category Decrease -5%**

ConAgra made a strategic choice to improve competitive pricing on these four products.

**Ferrero USA, Inc.**

- Nutella (26.5oz jar) **Category Increase +11 %**

The price of hazelnuts has increased by more than 60% this year because bad weather devastated crops in Turkey, which is the world's biggest hazelnut producer. This price level is the highest in 10 years.

**Commodity Driven Contracts**

*The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with entegra's negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your facilities.*

**Cheese & Dairy**

- National Pasteurized Egg LLC(Pasteurized Shell Eggs – Cage Free & Conventional) **Category Increase +4%**

Supply is low and demand is high. The low supply is due, in part, to the California code requiring more space per bird. This causes farmers to reduce flock size. New sourcing has been secured, but these new contracts will reflect the same price increase, at least in the short term.

**Beef**

**Allied Steaks**

- Philly Style Steak Products **Category Increase +3.2%**

**Cargill**

- Ground Beef **Category Increase +3%**
- Whole Muscle Cuts **Category Increase +3%**
- Pot Roasts and Beef Strips **Category Increase +5.7%**
- Roast Beef and Stew Meat **Category Decrease -3.5%**

Beef production declined 2.6% over the past month and was 5.3% less than the same time last year. Cattle slaughter in the third week of October was the smallest for any non-holiday week since March. Poor beef packer margins caused the output reduction and prices have firmed as a result. Demand for whole muscle beef cuts will remain solid into December, which should support steady or higher pricing. Pricing of Whole Muscle cuts is mixed as the markets normalize to seasonal trends.

**Commodity Driven Contracts Continued...**

**Pork**  
**Fair Oaks Farms**  
 Cooked Sausage Patty **Category Decrease -4.8%**

*Sysco's Minn, E.Wisc, Baraboo, & Iowa only*

**Farmland Foods**

- Raw & Cooked Bacon **Category Increase +4.5%**
- Breakfast Sausage & Whole Hog Sausage **Category Increase +3.0%**
- Ham & Deli Meats **Category Increase +10.4%**
- Fabricated Pork(i.e. Chops & Tenderloins) **Category Increase +6.2%**
- Hot Dogs, Sausage, & Pizza Toppings: **Category Increase +3%**
- Fresh Pork (Ribs) **No Change**

Pork output rose 2.3% in October but was 4% less than the same time last year. Hog supplies continue to improve with slaughter numbers the largest since February. Pork production may continue to modestly expand in the coming weeks but should remain well below 2013 levels. Foreign demand for ham continues to put pressure on supplies, which contributes to firmer pricing. There is moderate optimism that the supply situation will continue to improve and therefore bring some pricing relief and stability over the coming months and into the spring.

**Poultry**  
**Jennie-O Foods, Inc.**  
 Turkey Products **No Change**

**Koch Foods**

- Bone in Breaded **No Change**
- Bone in Raw **No Change**
- Breaded Boneless Breast **No Change**
- Breaded Nuggets and Patties **No Change**
- Raw Boneless (Tropicana Special Pricing) **No Change**
- Pulled, Diced and Cooked Strips **No Change**
- Breaded Strips **No Change**
- Cooked Unbreaded Breasts and Patties **Category Slight Decrease**
- Wings **Category Slight Decrease**
- CVP **Category Increase +3.11%**

**Oils**  
**Ventura Foods**  
 Bulk Margarine **Slight Decrease**  
 Oil, Shortening **Slight Decrease**

**Darling International**  
 Kitchen Grease Pick Up Service **No Charge**

The Jacobson Index average for the last 30 days did not meet the threshold to trigger the monthly fee. This means that Darling and Darling Sub-Contractors will pick up waste oil at locations during this month at NO CHARGE. To enroll in the Source1-Entegra Program with Darling International please contact your Source1 account support team at: [ClientServices@Source1purchasing.com](mailto:ClientServices@Source1purchasing.com)